

Watson + NCPA

WORKPLACE PURCHASING SOLUTIONS FOR MEMBER PARTNERS



Who we are.

Watson is a thriving Pacific Northwest furniture manufacturer. For more than 50 years, we have designed and built agile workplace solutions for some of the most dynamic and innovative companies in the world. Our designs are simple, user-centric and delivered with a modern environmental sensibility. And we make all of them in our manufacturing facility near Seattle, utilizing advanced machining processes and superior handcraft.



Why Watson?

We believe that everyone deserves to work and live in spaces that enable them to be and do their best. In spaces that are healthy and environmentally conscious. In spaces that make them happy.

At Watson, it's all about the little details and personal touches, from unique design elements and sustainable materials, to the way we source, build and deliver our products.

Expect more from Watson. We don't settle for satisfied. We want to make sure that when you work with us, your experience is memorable and personal.

watson

**NATIONAL COOPERATIVE
PURCHASING ALLIANCE**
Contract Number: 07 - 48
Contract Period: 10/01/2015 - 10/31/2021
Price List: Current

Watson Furniture Group
26246 Twelve Trees Lane NW
Poulsbo, WA 98370
Phone: 360-394-1300
Fax: 360-394-1322

NCPA (National Cooperative Purchasing Alliance) is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. NCPA utilizes state of the art procurement resources and solutions that result in cooperative purchasing contracts that ensure all public agencies are receiving products and services of the highest quality at the lowest prices.

**Contract Discount From
Watson List Price**

Drop Ship

45% Discount: \$1 - \$15,000
52% Discount: \$15,001 - \$150,000
55% Discount: \$150,001 - \$300,000
Negotiable: \$300,000 +

Delivery

40% Discount: \$1 - \$15,000
48% Discount: \$15,001 - \$150,000
51% Discount: \$150,001 - \$300,000
Negotiable: \$300,000 +

Delivered & Installed

37% Discount: \$1 - \$15,000
45% Discount: \$15,001 - \$150,000
48% Discount: \$150,001 - \$300,000
Negotiable: \$300,000 +

Freight Charges Apply: No

Small Order Handling Fee: No

Installation Included: No

Warranty Provisions: Lifetime
(Contact Watson for more details)

NCPA Member Registration:
<http://www.ncpa.us/Register>
There is no cost to register or participate

NCPA's Process

NCPA works with a lead public agency, who competitively solicits master contracts. Contracts are based on quality, performance and pricing.

Who can use NCPA's Contracts

There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize NCPA's cooperative purchasing contracts. These include:

- School Districts (K-12, Charter schools, and Private K-12)
- Higher Education (Universities, Colleges, Tech Schools)
- Cities, Counties, and any Local Government
- State Agencies
- Healthcare Organizations
- Church/Religious
- Nonprofit Corporations
- Federal Agencies

Purchasing Details

- NCPA Contract is open to all Watson's Dealer Distribution.
- All Quotes and Invoices are submitted to NCPA members with Watson's Contract Number.
- Purchase Orders are issued by NCPA members to Dealer.
- Dealer shall submit invoices, in duplicate, directly to NCPA member at the appropriate location(s) specified by NCPA member, and will send a copy to NCPA.
- NCPA members will make payments directly to Dealer
- Delivery and Installation to be provided by Dealer of record.

What does a public agency do to participate?

Public agencies must register to participate on the NCPA website (<http://www.ncpa.us/register>). Registration is free, and there are no restrictions in the amount or size of an order.

Who can I contact if I have any questions about NCPA?

Please contact NCPA directly:
Tel: 888.543.6515 or email: info@ncpa.us

