

# WATSON FURNITURE GROUP

FSC Group 71, Furniture  
FSC Class 7110  
GSA Contract: GS-27F-004GA  
Contract Period: 10/27/2021-10/26/2026  
Socio-Economics: Small Business

Watson Furniture Group  
26246 Twelve Trees Lane NW  
Poulsbo, WA 98370  
Phone: 360-394-1300  
Fax: 360-394-1322

## ORDERING INFORMATION

### WATSON DESKING & WATSON DISPATCH

Watson Desking includes: Miro, Miro Flip + Multipurpose, M2, Seven, Seven Flip + Multipurpose, Tonic, Fusion, ZO, Bahn, Provider Station, Etch and Accessories  
Watson Dispatch includes: Mercury, Relay, Relay Bench, Synergy 1, Synergy 2, Synergy 3

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#### 1a. SPECIAL ITEM NUMBERS (S.I.N.)

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711-2 Work-surface, Workstations, Computer Furniture Accessories

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711-3 Filing & Storage Cabinets, Shelves, Mobile Carts, Dollies, Racks & Accessories

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711-11 Tables and Accessories

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711-94 Design and Layout – \$55/hr.

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711-95 Installation - \$55/hr. Rate does not cover non-business hours, weekends, holidays, and overtime. Union hourly rate would be quoted on a project-by-project basis if required by the ordering activity. Timeline for installations to be determined on a case-by-case basis dependent upon scope of work.

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#### 1b. LOWEST PRICED MODEL:

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711-11 XFI3426 \$224

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711-2 DASN \$1

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711-3 SMP24 \$127

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#### 2. MAXIMUM ORDER:

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\$500,000 SINS 711-2, 711-3, 711-11, 711-94  
\$150,000 SINS 711-95

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#### 3. MINIMUM ORDER:

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\$100

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#### 4. GEOGRAPHIC COVERAGE:

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48 Contiguous States, Washington DC and Port of Exportation for Alaska, Hawaii and Puerto Rico

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#### 5. POINT OF PRODUCTION:

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Poulsbo, Washington

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**6a. DISCOUNT FROM LIST PRICE**WATSON DESKING PRODUCTS

57.35% All orders outside of Western Washington, the metro areas of Portland, Salem, and Eugene, Oregon are net, freight included on orders over \$6,285 Net and 10% of net for orders under \$6,285

59.95% To Western Washington, the metro areas of Portland, Salem and Eugene, Oregon, freight included on orders over \$6,285 Net and 10% of net for orders under \$6,285

62.55% For customers in Western Washington, the areas of Portland, Salem, and Eugene, Oregon requesting freight FOB Watson

- a. Customer Will-Calls Order
- b. Customer Self-Contracts Freight

WATSON DISPATCH PRODUCTS

49.6% Off of list price, freight included on orders over \$6,285 Net and 10% of net for orders under \$6,285

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**6b. MODIFICATIONS / SPECIALS:**

Standard GSA Products may have modifications due to size and customization. Modification Pricing is available on select GSA Contract products.

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**7. QUANTITY DISCOUNTS:**

\$300,000 - \$399,999 Additional 1%  
\$400,000 - \$449,999 Additional 2%  
\$450,000 - \$500,000 Additional 3%

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**8. PROMPT PAYMENT TERMS:**

5% - 10 Days, 2% - 20 Days - Net 30

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**9. GOVERNMENT CREDIT CARDS:**

Accepted For All Purchase Thresholds

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**10. FOREIGN ITEMS:**

None

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**11a. TIME OF DELIVERY:**

90 days or sooner after receipt of order (ARO)

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**11b. EXPEDITED DELIVERY:**

N/A

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**11c. OVERNIGHT & 2-DAY DELIVERY**

N/A

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**11d. URGENT REQUIREMENTS:**

Inquire with Watson Factory at (800) 426-1202.

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**12. F.O.B. POINT:**

F.O.B. Destination within 48 contiguous United States and the District of Columbia (CONUS). Alaska, Hawaii, and Puerto Rico (OCONUS) will be shipped F.O.B. inland carrier point of exportation.

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**13a. ORDERING ADDRESS:**

Watson Furniture Group  
26246 Twelve Trees Lane NW Poulsbo, WA 98370

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<b>13b. ORDERING PROCEDURES:</b>	All orders must be submitted in writing. Watson does not accept an order until the order is verified complete by a Watson Project Manager, which will include price information and anticipated arrival date. The Order Confirmation of the contract between the customer and Watson Furniture Group.
<b>14. REMIT TO ADDRESS:</b>	Watson Furniture Group 26246 Twelve Trees Lane NW Poulsbo, WA 98370
<b>15. WARRANTY PROVISIONS:</b>	Lifetime (contact Watson Factory for more details)
<b>16. EXPORT PACKAGING CHARGES:</b>	Contact Contractor for Export Packaging
<b>17. TERMS &amp; CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:</b>	None. Watson will accept Government Purchase Card for orders below and above the micro-purchase threshold.
<b>18. TERMS &amp; CONDITIONS OF RENTAL MAINTENANCE AND REPAIR:</b>	None
<b>19. TERMS &amp; CONDITIONS OF INSTALLATION:</b>	Installation Services will be provided by Watson, or its participating dealer based on a fee not to exceed \$55 per hour which applies to services totaling \$150,000 (per SIN). Rate does not cover non-business hours, weekends, holidays, and overtime. Union hourly rate would be quoted on a project-by-project basis if required by the ordering activity. Services above \$150,000 shall be negotiated on a case-by-case basis.
<b>20. TERMS &amp; CONDITIONS OF REPAIR PARTS:</b>	N/A – Contact Contractor
<b>22. LIST OF PARTICIPATING DEALERS:</b>	Please contact Watson factory at (800) 426-1202.
<b>23. PREVENTATIVE MAINTANENCE:</b>	N/A
<b>24a. ENVIRONMENTAL ATTRIBUTES</b>	Yes. Please contact Watson factory at (800) 426-1202.
<b>24b. YEAR 2000 COMPLIANT:</b>	N/A
<b>25. DUNS NUMBER:</b>	009479296
<b>26. SAM REGISTRATION:</b>	Watson is registered and current in SAM
<b>27. FEDERAL TAX ID NUMBER:</b>	91-0836983
<b>28. CAGE CODE:</b>	7N051
<b>29. CANCELLATION:</b>	Prior to production, no cancellation charge will apply.



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## 30. INSTALLATION RATES

### HOW DO TRAVEL AND PER DIEM CHARGES IMPACT THE HOURLY RATE FOR FURNITURE INSTALLATION?

Travel and per diem are covered by the rules set forth in the Federal Travel Regulations, and/or Joint Travel Regulations, pursuant to Clause C-FSS-370, and are not technically managed by the GSA Schedule contract. As such, in accordance with GSA's dependence on the Federal Travel Regulations, and/or Joint Travel Regulations, travel and per diem expenses are not included in the contracted hourly rate for installation services listed within the Watson Furniture Group schedule.

Travel and per diem required in the performance of installation work covered by this schedule, and provided by Watson Furniture Group or its affiliates, must comply with the Federal Travel Regulations, as applicable and in effect on the date(s) the travel and work is performed. Established Federal Government per diem rates will apply to all contractor travel. Contractors cannot use GSA city pair contracts. The contractor shall not add the Industrial Funding Fee onto travel costs.

NOTE: In accordance to the Federal Travel Regulations and GSA rules outlined above, you may see that your Watson Consoles (Watson Furniture Group) order shows:

- 1) An hourly installation rate higher than the hourly rate as it appears on the GSA contract; this will include the hourly work rate, plus travel and per diem, OR
- 2) A second line-item charge for Installation Travel, which will include travel and per diem.

You may request that Watson Furniture Group provide a separate line item showing Installation and Travel costs.